## Business Start-Up Journey Canterbury Programme 2024/25

Artur Slowinski – ASPIRE Project Officer



| Wednesday<br>09 October 2024  | 2:00-3:30pm<br>LT2 Sibson                                  | How to Solve a Problem and Start a Business                                     |
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| Wednesday<br>16 October 2024  | 2:00-3:30pm<br>Sibson LT2                                  | How to Really Understand Your Customer  |
| Saturday<br>19 October 2024   | 12:00-5:00pm<br>MBA Suite Sibson                           | The Ideas Hack: How to Find a Business Idea                                     |
| Wednesday<br>23 October 2024  | 2:00-3:30pm<br>LT2 Sibson                                  | How to Use AI and Tech to Start a Business                                      |
| Wednesday<br>30 October 2024  | 2:00-3:30pm<br>LT2 Sibson                                  | How to Do Market Research and Spot New Trends                                   |
| Wednesday<br>06 November 2024 | 10am-3pm<br>Fruitworks Co-working<br>1-2 Jewry Ln, CT1 2NP | Spotting a Gap in the Market:<br>How to Find a Business Idea on The High Street |
| Wednesday<br>13 November 2024 | 2:00-3:30pm<br>LT2 Sibson                                  | How to Learn from Your Competition?   |
| Wednesday<br>20 November 2024 | 2:00-3:30pm<br>Location TBC                                | How to Test Your Business Idea  |
| Saturday<br>23 November 2024  | 12:00-5:30pm<br>PC1 Sibson                                 | How to Build an APP   |
| Wednesday<br>27 November 2024 | 2:00-3:30pm<br>LT2 Sibson                                  | How to Build a Brilliant Business Plan  |
| Wednesday<br>22 January 2025  | 2:00-3:30pm<br>LT2 Sibson                                  | How to Create a Successful Sales Strategy                                       |
| Wednesday<br>29 January 2025  | 2:00-3:30pm<br>LT2 Sibson                                  | How to use AI in Marketing  |
| Wednesday<br>05 February 2025 | 2:00-3:30pm<br>LT2 Sibson                                  | How to Brand your Business for Success  |
| Wednesday<br>12 February 2025 | 2:00-3:30pm<br>Location TBC                                | How to Get to Grips with Your Start-Up Finance                                  |
| Wednesday<br>19 February 2025 | 2:00-3:30pm<br>LT2 Sibson                                  | How to Find an Investor for Your Start-up                                       |
| Saturday<br>22 February 2024  | 12:00-17:30<br>MBA Suite Sibson                            | How to Build an Outstanding Pitch Deck  |
| Wednesday<br>26 February 2025 | 10:00-3:30pm<br>PC1 Sibson                                 | How to Build a \$uccessful E-Commerce Website                                   |
| Wednesday<br>05 March 2025    | 2:00-3:30pm<br>LT2 Sibson                                  | How to Build your Network to Grow Your Business                                 |
| Wednesday<br>12 March 2025    | 2:00-3:30pm<br>LT2 Sibson                                  | Everything you Need to Know to Set Up Your Business                             |
| Wednesday<br>19 March 2025    | 12:00-3:30pm<br>LT2 Sibson                                 | Pitching Finals   |
|                               |  | Pitching Finals   |

Contact us: ASPIRE@kent.ac.uk